



The payment experience is an important part of the customer experience. We help small and medium-sized businesses manage all the critical aspects of running a business.

## **Martha Stem**

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Envoy Business Advocate provides business owners with fair and transparent pricing for their merchant services and payment solutions. Expect personal attention and service with no termination fees.

Envoy is an ISO (Independent Sales Organization) representing several different payment processors - that way we can provide the solution that best meets the needs of the client. We make sure our clients understand their statements and what they are paying for.

**Keywords:** Payments Consultant, Corporate Payments, Commercial Payment Solutions, B2B Payments, Merchant Services, Credit Card Payments, Credit Card Processing, Electronic Payments, E-commerce

## Ideal Client Profile/s:

- Managing Partner of a Law Firm
- Practice Manager of a Medical/Dental/Veterinary Practice
- Director of Operations/General Manager of a wholesaler or manufacturing concern with revenues exceeding \$10M
- Director of Operations/CFO of a multiple location retailer with revenues exceeding \$10M
- Chief Financial Officer of a community bank
- Senior Partner in a Private Equity Firm

## **About Martha:**

Two decades in the graphic arts industry in sales and management. Seven years in new business development and account management for a small SaaS company. BFA, Graphic Design, Miami University, Oxford, OH. MBA, International Business, Schulich School of Business, York University, Toronto, Canada. Joined Bonnie Natal at Envoy Business Advocate in 2019.

Vintage Triumph owner, MinPin rescuer, traveler, theatre mom.